## Illinois Department of Commerce and Economic Opportunity Small Business Office Report for May

Small Business Office Report for May								
				HISTORICAL	TOTALS			
	May	CY07	FY07	TO DATE	03-TO DATE			
Total SBDC Network Customers Served	3,549	14,757	45,131	608,312	175,287			
SBDC Customers Served (all activities)								
SBDC Clients Counseled: (One time)	1,169	3,222	5,356	174,307	29,489			
SBDC Counseling Hours: (One time)	5,814	10,579	14,957	220,935	67,544			
SBDC Clients Counseled: (Continuous)	507	2,244	4,161	94,180	22,899			
SBDC Counseling Hours: (Continuous)	4,941	23,134	47,848	740,134	257,792			
Total SBDC Clients Counseled:	1,676	5,466	9,517	268,487	52,388			
Total SBDC Counseling Hours:	10,755	33,713	62,805	961,069	325,336			
Average Hours Per Case:	6.42	6.17	6.60	3.58	020,000			
SBDC Training Attendees:	1,181	6,191	19,168	282,435	94,473			
Minority Clients Counseled: (all sessions)	458	1,485	2,590	41,360	13,342			
		•	•	•	•			
Minority Training Attendees:	200	1,172	2,589	48,663	15,357			
Women Clients Counseled: (all sessions)	570	1,989	3,519	75,063	19,325			
Women Training Attendees:	490	2,601	6,194	111,205	34,319			
Procurement Technical Assistance Centers								
PTAC Clients Counseled	381	1,207	1,760	9,711	8,367			
Initial PTAC Counseling Sessions	57	251	548	17,282	2,753			
All PTAC Counseling Sessions	754	3,540	7,193	34,974	27,105			
Total PTAC Counseling Hours:	1,020	4,678	9,575	47,654	37,794			
Average Hours Per Case:	3	4	5		22			
Total PTAC Clients Trained:	254	1,642	14,138	30,397	17,306			
Minority Businesses Counseled: (all sessic	251	1,082	2,413	30,379	6,977			
Women Businesses Counseled: (all sessic	253	1,198	2,311	33,627	9,432			
<b>Economic Impact of Assistance Provided:</b>								
SBDC Jobs Created:	211	983	2,808	60,080	13,450			
SBDC Jobs Retained:	470	1,225	3,304	74,803	20,244			
SBDC Total Loans Secured:	22	179	452	7,900	2,026			
SBDC Loan Dollars Assisted: \$	\$2,777,545	\$29,459,164	\$95,583,025	\$1,335,138,867	\$378,148,775			
SBDC Total Non Debt Financing:	26	205	531	2,969	2,325			
SBDC Non Debt Financing: \$	\$1,157,895	\$11,811,065	\$47,821,906	\$265,843,178	\$188,132,977			
SBDC New Business Starts:	10	123	327	9,341	1,721			
SBDC Existing Business Expansions:	16	51	146	3,558	707			
PTAC Jobs Created:	37	374	565	9,719	2,985			
PTAC Jobs Retained:	76	568	1,930	29,179	7,900			
PTAC Contracts Assisted:	201	863	1,772	41,558	10,430			
PTAC Contract \$ Assisted:	\$98,937,744	\$227,185,530	\$645,199,409	\$4,936,225,513	\$2,196,862,413			
ITC Sales Assisted: \$	\$790,000	\$44,174,197	\$91,874,915	\$856,099,519	\$453,171,193			
NOC Sales Assisted: \$	\$1,636,000	\$2,191,000		\$290,665,135	\$189,364,966			
First Stop:								
Start up Kits:	347	1,844	3,857	74,871	24,356			
Regulatory / Assistance Information:	1,252	6,527	15,149	176,636	81,451			
Office of Regulatory Assistance:								
Draft Regulations Reviewed:	26	183	348	8,638	1,729			
Draft Regulations Commented On:	6	38	88	1,128	411			
Drait Negalations Commented On.	U	30	00	1,120	411			
Environmental Assistance Program:								
Total Businesses Assisted:	90	766	1,462	113,524	6,369			
Total Helpline Calls Received:	27	249	557	10,414	10,462			

## Illinois Department of Commerce and Economic Opportunity Small Business Office Report for May Breakdown of Funding Sources

International Trade Center Clients Served:   ITC Clients Counseled: (One Time)   129   130   208   3,071   1,442   175 Clients Counseled: (Continuous)   45   218   422   4,938   2,048   1011   175   176   177   176   177   176   177   178	Dieakdown of Fullding Sources			LUCTORIOAL				
International Trade Center Clients Served:     129					HISTORICAL	TOTALO		
International Trade Center Clients Served:    ITC Clients Counseled: (One Time)   129   130   208   3,071   1,442   17C Clients Counseled: (Continuous)   45   218   422   4,938   2,048   17C Clients Counseled:   174   348   630   8,780   3,490   17C Clients Counseled:   174   348   630   8,780   3,490   17C Clients Counseling Hours:   493   1,956   5,344   42,250   30,359   422   17C Clients Trained:   3   124   486   10,981   3,680   Minority Clients Counseled: (all sessions)   10   22   53   462   351   422   17C Clients Counseled: (all sessions)   10   22   53   462   351   422   17C Jobs Created   0   68   107   686   424   17C Jobs Created   0   68   107   686   441   17C Jobs Retained   0   48   293   1,810   814   486   493   484   486   484   484   486   484   486   484   486   484   484   486   484   486   484   486   484   486   484   486   484		May	CY07	FY06				
ITC Clients Counseled: (One Time)   129   130   208   3,071   1,442		May	0107	1 100	IODAIL	00 TO DATE		
Tro Clients Counseled: (Continuous)	International Trade Center Clients Served:							
Total ITC Clients Counseled: 174   348   630   8,780   3,490     Total ITC Counseling Hours: 493   1,956   5,344   42,250   30,359     Average Hours Per Case	ITC Clients Counseled:(One Time)	129	130	208	3,071	1,442		
Total ITC Counseling Hours:	ITC Clients Counseled: (Continuous)	45	218	422	4,938	2,048		
Average Hours Per Čase 3 6 8 42 ITC Clients Trained: 3 124 486 10,981 3,680 Minority Clients Counseled: (all sessions) 10 22 53 462 351 Women Clients Counseled: (all sessions) 20 39 72 568 424 ITC Jobs Created 0 68 107 686 441 ITC Jobs Retained 0 48 293 1,810 814  Nafta Opportunity Trade Center Clients Served:  NOC Clients Counseled: (One Time) 24 59 100 1,200 672 NOC Clients Counseled: (Continuous) 35 83 167 1,883 1,049 Total NOC Clients Counseled: 59 142 267 3,083 1,721 Total NOC Counseling Hours: 157 755 2,235 17,392 13,851 Average Hours Per Case 3 5 5 8 40 NOC Clients Trained: 13 84 198 4,689 3,475 Minority Clients Counseled: (all sessions) 4 8 14 121 94 Women Clients Counseled: (all sessions) 3 16 30 275 213 NOC Jobs Created 100 100 110 467 414 NOC Jobs Retained 398 398 509 1,902 1,446  SBDC Day Care Center Clients Served:  Day Care Clients Counseled: (One time) 0 14 20 246 177 Day Care Clients Counseled: (One time) 0 14 21 403 263 Total Day Care Center Clients Counseled: 0 14 21 403 263 Total Day Care Clients Counseled: 0 14 21 403 263 Total Day Care Counseling Hours 0 71 103 1,231 778 Average Hours Per Case 0 0 5 3 3 8 Day Care Clients Trained 0 152 245 4,470 3,088 Minority Clients Counseled (all sessions) 0 10 10 16 231	Total ITC Clients Counseled:	174	348	630	8,780	3,490		
ITC Clients Trained:         3         124         486         10,981         3,680           Minority Clients Counseled: (all sessions)         10         22         53         462         351           Women Clients Counseled: (all sessions)         20         39         72         568         424           ITC Jobs Created         0         68         107         686         441           ITC Jobs Retained         0         48         293         1,810         814           Nafta Opportunity Trade Center Clients Served:           Not Clients Counseled: (One Time)         24         59         100         1,200         672           NOC Clients Counseled: (Continuous)         35         83         167         1,883         1,049           Total NOC Clients Counseled: (Continuous)         35         83         167         1,883         1,049           Average Hours Per Case         3         5         8         40         40           NOC Clients Counseled: (all sessions)         4         8         14         121         94           Women Clients Counseled: (all sessions)         3         16         30         275         213           NOC Jobs Created	Total ITC Counseling Hours:	493	1,956	5,344	42,250	30,359		
Minority Clients Counseled: (all sessions)         10         22         53         462         351           Women Clients Counseled: (all sessions)         20         39         72         568         424           ITC Jobs Created         0         68         107         686         441           ITC Jobs Retained         0         48         293         1,810         814           Nafta Opportunity Trade Center Clients Served:           Noc Clients Counseled: (One Time)         24         59         100         1,200         672           NOC Clients Counseled: (Continuous)         35         83         167         1,883         1,049           Total NOC Clients Counseled: (Soutinuous)         35         83         167         1,883         1,049           Total NOC Counseling Hours:         157         755         2,235         17,392         13,851           Average Hours Per Case         3         5         8         40           NOC Clients Trained:         13         84         198         4,689         3,475           Minority Clients Counseled: (all sessions)         4         8         14         121         94           Women Clients Counseled: (all sessions)	Average Hours Per Case	3	6	8		42		
Women Clients Counseled: (all sessions)         20         39         72         568         424           ITC Jobs Created         0         68         107         686         441           ITC Jobs Retained         0         48         293         1,810         814           Nafta Opportunity Trade Center Clients Served:           NOC Clients Counseled: (One Time)         24         59         100         1,200         672           NOC Clients Counseled: (Continuous)         35         83         167         1,883         1,049           Total NOC Clients Counseled: (Continuous)         35         83         167         1,883         1,721           Total NOC Counseling Hours:         157         755         2,235         17,392         13,851           Average Hours Per Case         3         5         8         40           NOC Clients Trained:         13         84         198         4,689         3,475           Minority Clients Counseled: (all sessions)         4         8         14         121         94           Women Clients Counseled: (all sessions)         3         16         30         275         213           NOC Jobs Created         100 <td< td=""><td>ITC Clients Trained:</td><td>3</td><td>124</td><td>486</td><td>10,981</td><td>3,680</td></td<>	ITC Clients Trained:	3	124	486	10,981	3,680		
ITC Jobs Created   1	Minority Clients Counseled: (all sessions)	10	22	53	462	351		
Nafta Opportunity Trade Center Clients Served:         Value of the properture of the pr	Women Clients Counseled: (all sessions)	20	39	72	568	424		
Nafta Opportunity Trade Center Clients Served:           NOC Clients Counseled: (One Time)         24         59         100         1,200         672           NOC Clients Counseled: (Continuous)         35         83         167         1,883         1,049           Total NOC Clients Counseled:         59         142         267         3,083         1,721           Total NOC Counseling Hours:         157         755         2,235         17,392         13,851           Average Hours Per Case         3         5         8         40           NOC Clients Trained:         13         84         198         4,689         3,475           Minority Clients Counseled: (all sessions)         4         8         14         121         94           Women Clients Counseled: (all sessions)         3         16         30         275         213           NOC Jobs Created         100         100         110         467         414           NOC Jobs Retained         398         398         509         1,902         1,446           SBDC Day Care Center Clients Served:           Day Care Clients Counseled: (Continuous)         0         0         1         157         86 <td>ITC Jobs Created</td> <td>0</td> <td>68</td> <td>107</td> <td>686</td> <td>441</td>	ITC Jobs Created	0	68	107	686	441		
NOC Clients Counseled: (One Time)         24         59         100         1,200         672           NOC Clients Counseled: (Continuous)         35         83         167         1,883         1,049           Total NOC Clients Counseled:         59         142         267         3,083         1,721           Total NOC Counseling Hours:         157         755         2,235         17,392         13,851           Average Hours Per Case         3         5         8         40           NOC Clients Trained:         13         84         198         4,689         3,475           Minority Clients Counseled: (all sessions)         4         8         14         121         94           Women Clients Counseled: (all sessions)         3         16         30         275         213           NOC Jobs Created         100         100         110         467         414           NOC Jobs Retained         398         398         509         1,902         1,446           SBDC Day Care Center Clients Served:           Day Care Clients Counseled: (One time)         0         14         20         246         177           Day Care Clients Counseled: (Continuous)         0	ITC Jobs Retained	0	48	293	1,810	814		
NOC Clients Counseled: (Continuous)         35         83         167         1,883         1,049           Total NOC Clients Counseled:         59         142         267         3,083         1,721           Total NOC Counseling Hours:         157         755         2,235         17,392         13,851           Average Hours Per Case         3         5         8         40           NOC Clients Trained:         13         84         198         4,689         3,475           Minority Clients Counseled: (all sessions)         4         8         14         121         94           Women Clients Counseled: (all sessions)         3         16         30         275         213           NOC Jobs Created         100         100         110         467         414           NOC Jobs Retained         398         398         509         1,902         1,446           SBDC Day Care Center Clients Served:           Day Care Clients Counseled: (Continuous)         0         14         20         246         177           Day Care Clients Counseled: (Continuous)         0         0         1         157         86           Total Day Care Clients Counseled: (Continuous)         0         <	Nafta Opportunity Trade Center Clients Served:							
Total NOC Clients Counseled:         59         142         267         3,083         1,721           Total NOC Counseling Hours:         157         755         2,235         17,392         13,851           Average Hours Per Case         3         5         8         40           NOC Clients Trained:         13         84         198         4,689         3,475           Minority Clients Counseled: (all sessions)         4         8         14         121         94           Women Clients Counseled: (all sessions)         3         16         30         275         213           NOC Jobs Created         100         100         110         467         414           NOC Jobs Retained         398         398         509         1,902         1,446           SBDC Day Care Center Clients Served:           Day Care Clients Counseled: (One time)         0         14         20         246         177           Day Care Clients Counseled: (Continuous)         0         0         1         157         86           Total Day Care Clients Counseled         0         14         21         403         263           Total Day Care Counseled: (Continuous)         0         71 </td <td>NOC Clients Counseled:(One Time)</td> <td>24</td> <td>59</td> <td>100</td> <td>1,200</td> <td>672</td>	NOC Clients Counseled:(One Time)	24	59	100	1,200	672		
Total NOC Clients Counseled:         59         142         267         3,083         1,721           Total NOC Counseling Hours:         157         755         2,235         17,392         13,851           Average Hours Per Case         3         5         8         40           NOC Clients Trained:         13         84         198         4,689         3,475           Minority Clients Counseled: (all sessions)         4         8         14         121         94           Women Clients Counseled: (all sessions)         3         16         30         275         213           NOC Jobs Created         100         100         110         467         414           NOC Jobs Retained         398         398         509         1,902         1,446           SBDC Day Care Center Clients Served:           Day Care Clients Counseled: (One time)         0         14         20         246         177           Day Care Clients Counseled: (Continuous)         0         0         1         157         86           Total Day Care Clients Counseled         0         14         21         403         263           Total Day Care Counseling Hours         0         71	,	35	83	167	1,883	1,049		
Average Hours Per Case       3       5       8       40         NOC Clients Trained:       13       84       198       4,689       3,475         Minority Clients Counseled: (all sessions)       4       8       14       121       94         Women Clients Counseled: (all sessions)       3       16       30       275       213         NOC Jobs Created       100       100       110       467       414         NOC Jobs Retained       398       398       509       1,902       1,446         SBDC Day Care Center Clients Served:         Day Care Clients Counseled: (One time)       0       14       20       246       177         Day Care Clients Counseled: (Continuous)       0       0       1       157       86         Total Day Care Clients Counseled       0       14       21       403       263         Total Day Care Counseling Hours       0       71       103       1,231       778         Average Hours Per Case       0       0       5       3       8         Day Care Clients Trained       0       152       245       4,470       3,088         Minority Clients Counseled (all sessions)       0       <	,	59	142	267	3,083	1,721		
Average Hours Per Case       3       5       8       40         NOC Clients Trained:       13       84       198       4,689       3,475         Minority Clients Counseled: (all sessions)       4       8       14       121       94         Women Clients Counseled: (all sessions)       3       16       30       275       213         NOC Jobs Created       100       100       110       467       414         NOC Jobs Retained       398       398       509       1,902       1,446         SBDC Day Care Center Clients Served:         Day Care Clients Counseled: (One time)       0       14       20       246       177         Day Care Clients Counseled: (Continuous)       0       0       1       157       86         Total Day Care Clients Counseled       0       14       21       403       263         Total Day Care Counseling Hours       0       71       103       1,231       778         Average Hours Per Case       0       0       5       3       8         Day Care Clients Trained       0       152       245       4,470       3,088         Minority Clients Counseled (all sessions)       0       <	Total NOC Counseling Hours:	157	755	2,235	17,392	13,851		
NOC Clients Trained:         13         84         198         4,689         3,475           Minority Clients Counseled: (all sessions)         4         8         14         121         94           Women Clients Counseled: (all sessions)         3         16         30         275         213           NOC Jobs Created         100         100         110         467         414           NOC Jobs Retained         398         398         509         1,902         1,446           SBDC Day Care Center Clients Served:           Day Care Clients Counseled: (One time)         0         14         20         246         177           Day Care Clients Counseled: (Continuous)         0         0         1         157         86           Total Day Care Clients Counseled         0         14         21         403         263           Total Day Care Counseling Hours         0         71         103         1,231         778           Average Hours Per Case         0         0         5         3         8           Day Care Clients Trained         0         152         245         4,470         3,088           Minority Clients Counseled (all sessions)         0	•	3	5					
Women Clients Counseled: (all sessions)         3         16         30         275         213           NOC Jobs Created         100         100         110         467         414           NOC Jobs Retained         398         398         509         1,902         1,446           SBDC Day Care Center Clients Served:           Day Care Clients Counseled: (One time)         0         14         20         246         177           Day Care Clients Counseled: (Continuous)         0         0         1         157         86           Total Day Care Clients Counseled         0         14         21         403         263           Total Day Care Counseling Hours         0         71         103         1,231         778           Average Hours Per Case         0         0         5         3         8           Day Care Clients Trained         0         152         245         4,470         3,088           Minority Clients Counseled (all sessions)         0         10         16         231         153	NOC Clients Trained:	13	84	198	4,689	3,475		
Women Clients Counseled: (all sessions)         3         16         30         275         213           NOC Jobs Created         100         100         110         467         414           NOC Jobs Retained         398         398         509         1,902         1,446           SBDC Day Care Center Clients Served:           Day Care Clients Counseled: (One time)         0         14         20         246         177           Day Care Clients Counseled: (Continuous)         0         0         1         157         86           Total Day Care Clients Counseled         0         14         21         403         263           Total Day Care Counseling Hours         0         71         103         1,231         778           Average Hours Per Case         0         0         5         3         8           Day Care Clients Trained         0         152         245         4,470         3,088           Minority Clients Counseled (all sessions)         0         10         16         231         153	Minority Clients Counseled: (all sessions)	4	8	14	121			
NOC Jobs Created NOC Jobs Retained       100       100       110       467       414         NOC Jobs Retained       398       398       509       1,902       1,446         SBDC Day Care Center Clients Served:         Day Care Clients Counseled: (One time)       0       14       20       246       177         Day Care Clients Counseled: (Continuous)       0       0       1       157       86         Total Day Care Clients Counseled       0       14       21       403       263         Total Day Care Counseling Hours       0       71       103       1,231       778         Average Hours Per Case       0       0       5       3       8         Day Care Clients Trained       0       152       245       4,470       3,088         Minority Clients Counseled (all sessions)       0       10       16       231       153	,	3	16	30	275	213		
SBDC Day Care Center Clients Served:         Day Care Clients Counseled: (One time)       0       14       20       246       177         Day Care Clients Counseled: (Continuous)       0       0       1       157       86         Total Day Care Clients Counseled       0       14       21       403       263         Total Day Care Counseling Hours       0       71       103       1,231       778         Average Hours Per Case       0       0       5       3       8         Day Care Clients Trained       0       152       245       4,470       3,088         Minority Clients Counseled (all sessions)       0       10       16       231       153	,	100	100	110	467	414		
Day Care Clients Counseled: (One time)       0       14       20       246       177         Day Care Clients Counseled: (Continuous)       0       0       1       157       86         Total Day Care Clients Counseled       0       14       21       403       263         Total Day Care Counseling Hours       0       71       103       1,231       778         Average Hours Per Case       0       0       5       3       8         Day Care Clients Trained       0       152       245       4,470       3,088         Minority Clients Counseled (all sessions)       0       10       16       231       153	NOC Jobs Retained	398	398	509	1,902	1,446		
Day Care Clients Counseled: (Continuous)       0       0       1       157       86         Total Day Care Clients Counseled       0       14       21       403       263         Total Day Care Counseling Hours       0       71       103       1,231       778         Average Hours Per Case       0       0       5       3       8         Day Care Clients Trained       0       152       245       4,470       3,088         Minority Clients Counseled (all sessions)       0       10       16       231       153	SBDC Day Care Center Clients Served:							
Day Care Clients Counseled: (Continuous)       0       0       1       157       86         Total Day Care Clients Counseled       0       14       21       403       263         Total Day Care Counseling Hours       0       71       103       1,231       778         Average Hours Per Case       0       0       5       3       8         Day Care Clients Trained       0       152       245       4,470       3,088         Minority Clients Counseled (all sessions)       0       10       16       231       153	Day Care Clients Counseled:(One time)	0	14	20	246	177		
Total Day Care Clients Counseled       0       14       21       403       263         Total Day Care Counseling Hours       0       71       103       1,231       778         Average Hours Per Case       0       0       5       3       8         Day Care Clients Trained       0       152       245       4,470       3,088         Minority Clients Counseled (all sessions)       0       10       16       231       153		_	_	1				
Total Day Care Counseling Hours       0       71       103       1,231       778         Average Hours Per Case       0       0       5       3       8         Day Care Clients Trained       0       152       245       4,470       3,088         Minority Clients Counseled (all sessions)       0       10       16       231       153	· · · · · · · · · · · · · · · · · · ·	0	14	21				
Average Hours Per Case       0       0       5       3       8         Day Care Clients Trained       0       152       245       4,470       3,088         Minority Clients Counseled (all sessions)       0       10       16       231       153	•	0						
Day Care Clients Trained         0         152         245         4,470         3,088           Minority Clients Counseled (all sessions)         0         10         16         231         153		-						
Minority Clients Counseled (all sessions) 0 10 16 231 153	=	-	_					
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	Women Clients Counseled (all sessions)	0						